It ain't what you don't know that gets you into trouble. It's what you know for sure that just ain't so.



SLIDE: 2

LEADING INDICATORS

Status Quo is failing ...

Variable Data Formats



Unlimited, Real-Time Data Access



Changing Requirements



Fast Time to Results



Mission-Critical Functions

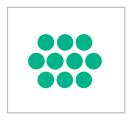


As data structures get more complex and data volume grows, traditional relational databases—and their need for a pre-defined schema are falling short."

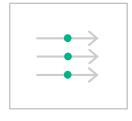


A NEW APPROACH

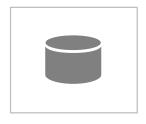
Expect That Over Time, Everything Can Change, at Any Time



DATA



WHERE DATA COMES FROM



HOW DATA IS ACCESSED

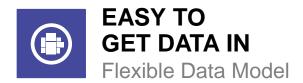


WHO ACCESSES THE DATA



The MarkLogic Alternative to RDBMS with ETL

An Operational and Transactional Enterprise NoSQL Database



- Data ingested as is (no ETL)
- Structured and unstructured data
- Data and metadata together
- Adapts to changing data and changing data structures



- Index once and query endlessly
- Real-time and lightning fast
- Query across JSON, XML, text, geospatial, and semantic triples in one database

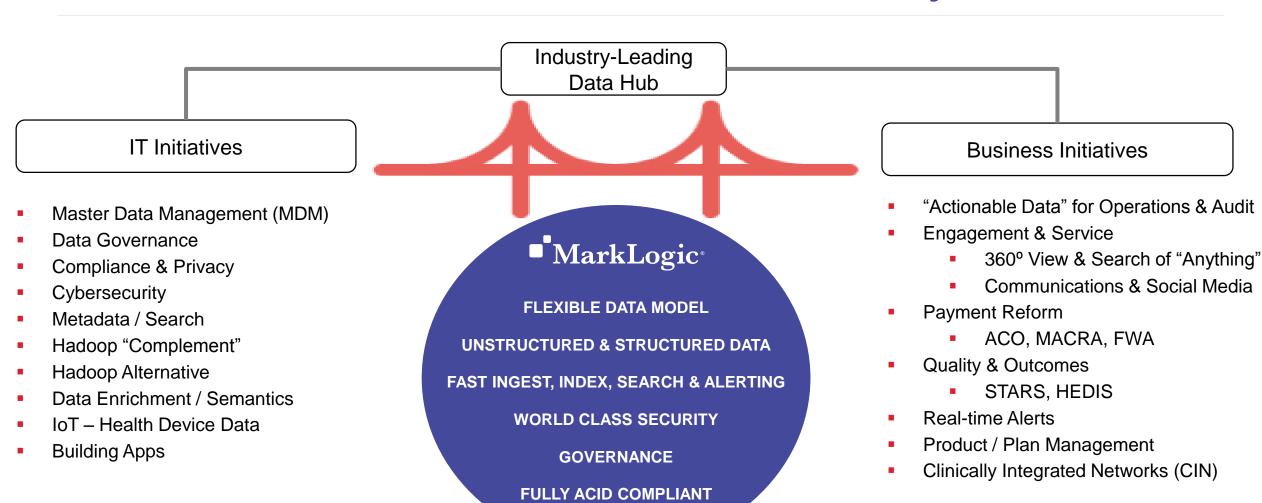


- Reliable data and transactions (100% ACID compliant)
- Out-of-the-box automatic failover, replication, and backup/recovery
- Enterprise-grade security and Common Criteria certified
- HIPAA Compliant



DATA CHALLENGES

Healthcare "Next Gen" Data Projects

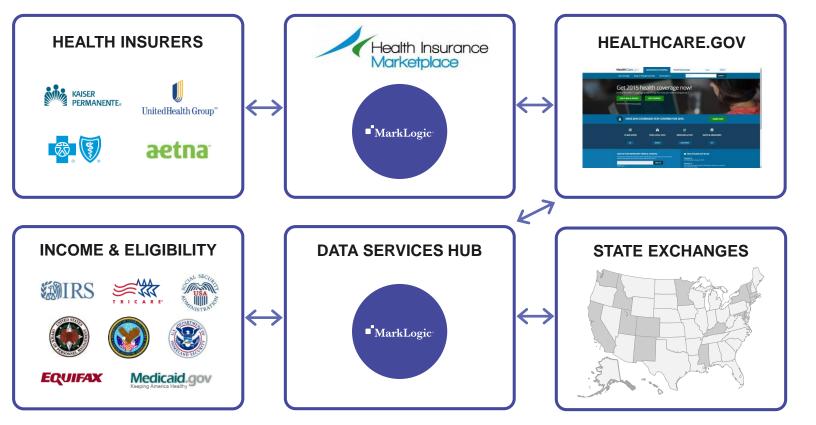






HealthCare.gov – Online, Real-Time Enrollment

Transforming the Health Insurance Industry



WHY MARKLOGIC?

- Oracle data model too rigid
- ETL taking too much time
- Structured and unstructured data
- Scalability with 100% data integrity
- Flexibility to support changing data
- IRS mandated security requirements



HealthCare.gov – Marketplace & Data Services Hub

Transforming t



The Results

HEALTH INSURER

















EQUIFAX







- **Timely** Met congressional deadline for delivery
- Scalable 280,000 concurrent users
- **Fast** 6,500 transactions per second
- Success 12.7 million citizens enrolled for 2017

"The largest personal data integration government project in the history of the Republic."

- STEPHEN PARENTE, PHD, MPH, MS

el too rigid

luch time

hstructured data

00% data integrity

ort changing data

ecurity requirements



Healthcare's Experts at Integrating Data From Silos

MATURITY

- 1,000+ global customers
- Decade of customer success
- 250+ partners
- 550+ employees worldwide
- Capitalized for success (lead funding from Sequoia Capital and Wellington)

CREDIBILITY

HEALTHCARE:



















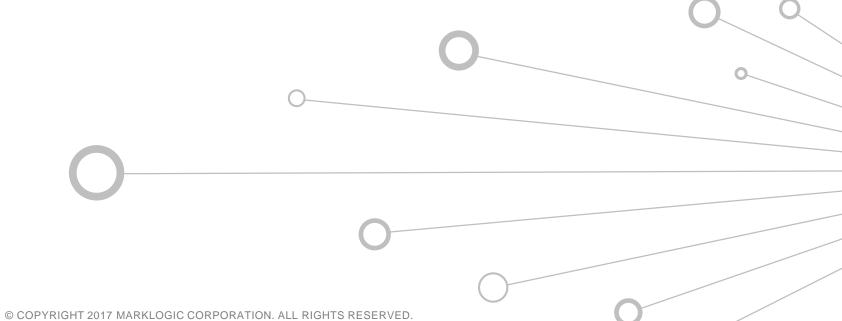


EXPERTISE

- System Integrator Augmentation
 Data integration experts
 for payers, providers and HIT vendors
- 24x7 Expert Support
 From true engineers
- Online Community
 Free dev software, collaborate with tens of thousands of people
- Free Training
 Web-based and instructor-led



What is MarkLogic?



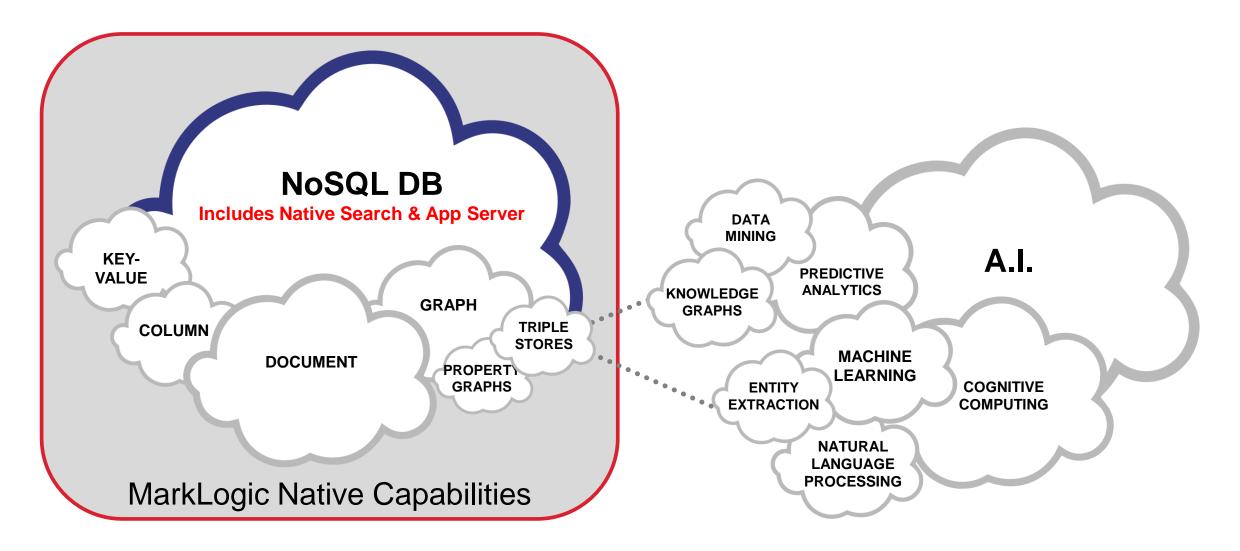


Multi-Model – Power, Flexibility, Composability

	JSON	XML	RDF	JSON/XML + RDF
DESCRIPTION	 STRUCTURED DATA STORED AS OBJECTS Schema-agnostic Query with JavaScript Compact, fast to parse 6 kinds of values: objects, arrays, floats, strings, booleans, nulls Avoids namespaces, comments, attributes Common data format for the web 	 STRUCTURED / UNSTRUCTURED DATA & TEXT Schema-agnostic Query with XQuery Can store objects, sets, and many data types such as dates, durations, integers, etc Uses namespaces, comments, and attributes More maturity than JSON as a data model 	 Define facts and relationships Atomic structure Universal standards (RDF and SPARQL) Used for reference data, metadata 	SYSTEMS OF ENTITIES & RELATIONSHIPS Documents can contain triples Triples can annotate documents Graphs of triples can contain documents Enhanced querying: Expand/Restrict document search Enhance graph search



Multi-Model Data Platform vs. Standalone Tools





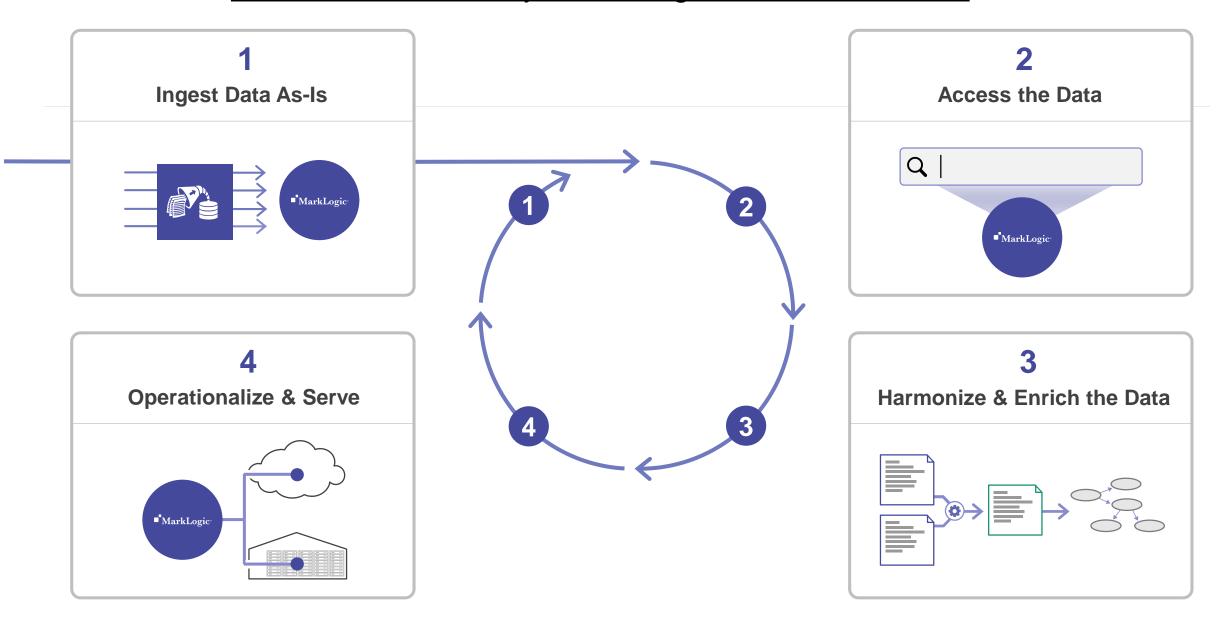
Not Just a NoSQL Database ... An Enterprise Platform

Native advanced features add greater value and deliver a simplified enterprise architecture

Features	MarkLogic	Relational Databases	Other NoSQL Databases
Flexible Data Model	•	•	•
Search and Query	•	•	•
Semantics	•	•	•
Scalability and Elasticity	•	•	•
ACID Transactions	•	0	•
Certified Security	•	•	•
HA/DR	•	9	8
Hadoop Integration	•	9	•

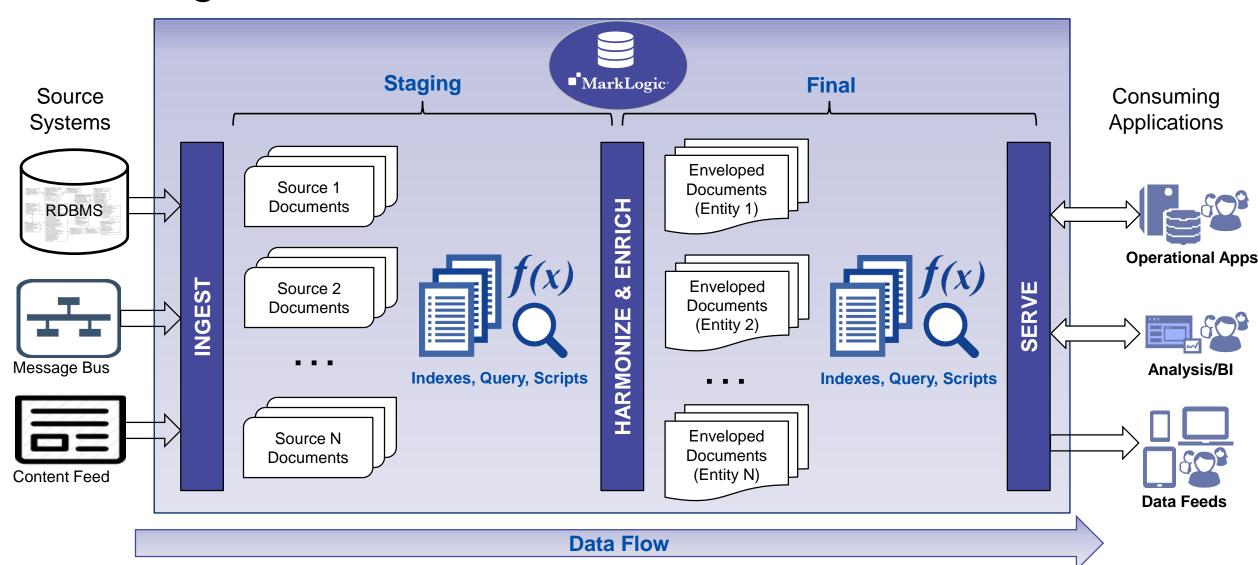


Modern Data Journey: MarkLogic Data Hub Pattern





MarkLogic Data Hub Framework





Operational Data Hub

